

Figure 1 - ARC Advisory Group- 'Industrial Ethernet Worldwide Outlook Market and Forecast Through 2009' - May/2005

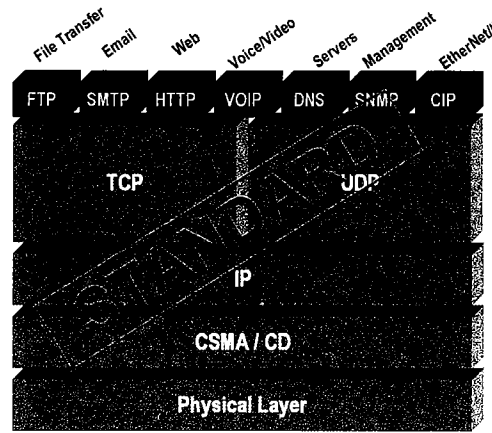


Figure 2 - Standard OSI Model shown with EtherNet/IP

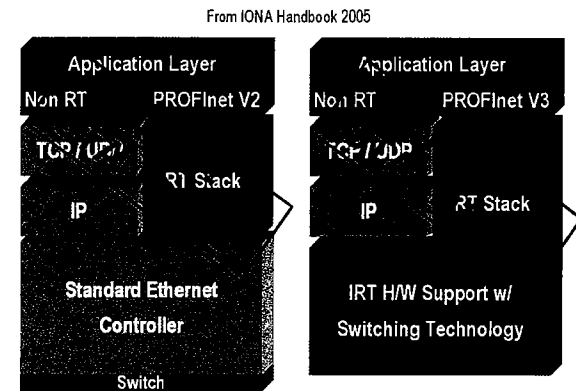


Figure 3 - PROFINet V2 & V3 protocols are Non-Standard



Claims and EtherNet/IP Responses

PROFINet Claim	Facts	EtherNet/IP Response
<ul style="list-style-type: none"> Standard Ethernet is not suitable for motion control 	<ul style="list-style-type: none"> Standard Ethernet does work for motion control (see response) PROFINet must use proprietary hardware to accomplish motion control 	<ul style="list-style-type: none"> CIP Motion and CIP Sync have been demonstrated by Rockwell Automation ODVA has developed their specifications for this functionality in an open working group
<ul style="list-style-type: none"> PROFINet is an extension and relative of Profibus 	<ul style="list-style-type: none"> The protocol for Profibus and PROFINet are different, further demonstrated by the need for proxy devices with routing tables on the PROFINet network. 	<ul style="list-style-type: none"> DeviceNet, ControlNet and EtherNet/IP all use the Common Industrial Protocol (CIP) and provide seamless bridging and routing (no routing tables required).
<ul style="list-style-type: none"> Embedding switch technology into control products is good 	<ul style="list-style-type: none"> Some configurations will be cheaper and wiring will be simpler 1 node failure could take entire system down in daisy-chain configuration 	<ul style="list-style-type: none"> Ethernet technology is constantly improving in performance, capacity and cost Standard, off-the-shelf switch technology allows customers to stay current with Ethernet technologies independent of control hardware
<ul style="list-style-type: none"> 20 million Profibus nodes shipped versus only 3 million ODVA nodes shipped 	<ul style="list-style-type: none"> Profibus lumps all network devices ever made by Siemens (and Interbus-S) into the 20 million number If Rockwell Automation included all network devices ever developed (i.e. Universal Remote I/O, Data Highway Plus, etc.) the numbers would be equal or better In 2004, Rockwell Automation shipped almost 13 times as many EtherNet/IP nodes 	<ul style="list-style-type: none"> The ODVA number announced was for DeviceNet nodes only (and, in our opinion, was grossly understated!) All Profibus networks do not share a common protocol and thus should not be grouped together in their numbers